



Australian Peak Shippers
Association Inc. (APSA)

Annual General Meeting (AGM) and Conference

ABOUT APSA

The Australian Peak Shippers Association (APSA) is the designated peak shipper body granted status by the Federal Minister for Infrastructure and Transport under [Part X of the Consumer & Competition Act](#) to represent the interests of Australian exporters in relation to liner cargo shipping services – refer www.FTAlliance.com.au.

AGM & CONFERENCE - ADVOCACY FOCUS 2021/22

In a recent [joint submission](#) to the Productivity Commission's [Inquiry into Vulnerable Supply Chains](#), APSA and Freight & Trade Alliance (FTA) noted that Australia has world class manufacturers and producers who are supported by skilled logistics professionals and are ready to take advantage of the opportunities created by free trade agreements and those economies recovering from COVID-19.

The submission provided evidence that these opportunities will not be fully realised while the costs of trade are prohibitive and access to markets are restricted with an emphasis on the need to reform competition in international shipping; sea freight capacity; terminal access charges; container detention fees; the ongoing threat of waterfront industrial action; airfreight capacity; as well as the need for improved biosecurity and trade facilitation measures.

The APSA Committee of Management will address these policy matters with members at its Annual General Meeting on 16 August 2021. Furthermore, APSA will host a dedicated conference on 17 August 2021 in Wagga Wagga, New South Wales to extend discussions with key stakeholders and rural exporters.

The two day event also has an aim to maximise networking opportunities for members, delegates, presenters and sponsors including a site tour of the [Riverina Intermodal Freight & Logistics \(RIFL\) Hub](#) and a cocktail function at the exclusive [Riverine Club](#), Wagga Wagga.

The conference component will be an interactive format with panellists including leaders from across our sector of commerce and government.

TUESDAY 16 NOVEMBER 2021

SITE TOUR – Riverina Intermodal Freight & Logistics (RIFL) Hub 1pm to 3pm (Wagga City Chambers)

– open to all event delegates

- Site tour and refreshments

WELCOME FUNCTION 6.30pm (Riverine Club, cnr Tarcutta St & Sturt St, Wagga Wagga NSW)

– open to all event delegates

- Cocktail networking function
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WEDNESDAY 17 AUGUST 2021 – WAGGA WAGGA RSL
Registration from 8am – venue TBA

8.30am SESSION 1 – INFRASTRUCTURE (Session Sponsor: Port of Melbourne)

Port of Melbourne



- Opening: **Olga Harriton** [Chair, Australian Peak Shippers Association (APSA), Global Logistics Manager – Manildra Group]
- Welcome to Country: **Aunty Isabel Reid** [NSW State Recipient Senior Australian of the Year 2021]

KEYNOTE ADDRESS

- **The Hon. Michael McCormack** [Member for Riverina, NSW] - Inland Rail, priorities for regional centres
- **Georgia Nicholls** [General Manager – Rail Freight, Australasian Railway Association]
- TBA [Port of Melbourne]
- **Michael Byrne** [International Freight Coordinator General, Australian Trade and Investment Commission (Austrade)] – International Freight Assistance Mechanism (IFAM) & sustainability of current infrastructure
- **Justin Bond** [Committee Member, Australian Peak Shippers Association (APSA), Head of Global Logistics and Customer Service, SunRice]
- **Mark Owens** [National Transport and Logistics Manager, Manildra Group]

PANEL DISCUSSION - “Will current rail reforms and our port interface support growth of rural exports?”

MORNING TEA - 10am to 10.30am

10.30am SESSION 2 – PORTS AND SHIPPING (Session Sponsor: NSW Ports)



- **Paul Zalai** [Director, Freight & Trade Alliance (FTA) / Secretariat Australian Peak Shippers Association (APSA)] - Productivity Commission *Inquiry into Vulnerable Supply Chains*
- **Ron Grasso** [Lead, National Guidelines on Stevedore Infrastructure and Access Charges, National Transport Commission] – terminal access charges via a voluntary port performance model
- **Campbell Mason** [GM Commercial and Business Development, NSW Ports] – port and intermodal connectivity
- **Patrick Chan** [Chief Commercial Officer, Victorian International Container Terminal (VICT)]
- **David Fairley** [ANL & CMA CGM Sales Director Australia] – global and domestic forecasts
- **Kurt Wilkinson** [Vice Chair Australian Peak Shippers Association (APSA), Fletcher International Exports]

PANEL DISCUSSION – “Will market forces deliver intermodal, port and shipping capacity to meet the needs of exporters?”

LUNCH – 12pm to 1pm

1pm SESSION 3 – INNOVATION (Session Sponsor: Department of Agriculture)

BEST PRACTICE CASE STUDY

- **Danielle O'Connor** [Group Exports Logistics Manager, Teys Australia] - creation of an agile environment to deal with the ever-changing world of international trade.



Australian Government
Department of Agriculture,
Water and the Environment

- **David Ironside** [Assistant Secretary Plant Exports Operations Plant and Animal Exports Division – Department of Agriculture, Water and the Environment] – increased compliance with overseas phytosanitary requirements, Congestion Busting funding, investment and trade facilitation initiatives
- **Patrick Hutchison** [CEO, Australian Meat Industry Council (AMIC)]
- **Tony Geitz** [MD, Australia- Louis Dreyfus Company / Australian Cotton Shippers Association (ACSA)]
- **David Alpen** [Regional Operating Officer ANZ at Treasury Wine Estates]

PANEL DISCUSSION – “Geopolitical tensions, Biosecurity threats, vessel availability and freight rates – what strategies are required to diversify markets and safeguard our sector of commerce?”

AFTERNOON TEA & NETWORKING – 2.30pm

COMPETITION COMPLIANCE STATEMENT

The Australian Competition and Consumer Act strictly prohibits anti-competitive behaviour. This is behaviour that limits or prevents competition.

Examples of anti-competitive behaviour prohibited under the Act includes:

- contracts, arrangements or understandings that are likely to substantially lessen competition in a market;
- agreements by businesses with their competitors to fix prices, rig bids, share markets or restrict outputs;
- acting collectively with competitors when making decisions about pricing, which firms they do business with, and the terms and conditions of doing business.

Participants at the APSA Conference are prohibited from discussing with competitors pricing, tenders, terms of supply and any other commercially sensitive information that may be connected with anti-competitive behaviour.

If you hear such conversations please report them to the APSA Secretariat. People involved in any such conversation will be required to leave the Conference and in serious cases, we will have to terminate the event.

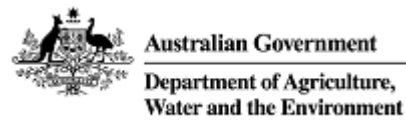
So please mix with your peers and network but leave any conversation about pricing and customers to another time.

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